

# Semiconductor Market Outlook

Analog Semiconductor Leaders' Forum  
October 2011

# Q3 2011 Update

- ❑ Economic Outlook
- ❑ Semiconductor End Markets
- ❑ Semiconductor Forecast
- ❑ MAP Model Data: Analog, Power Management
- ❑ Foundries

# Macroeconomic Conditions Weak

## U.S. Consumer Confidence



Source: Conference Board

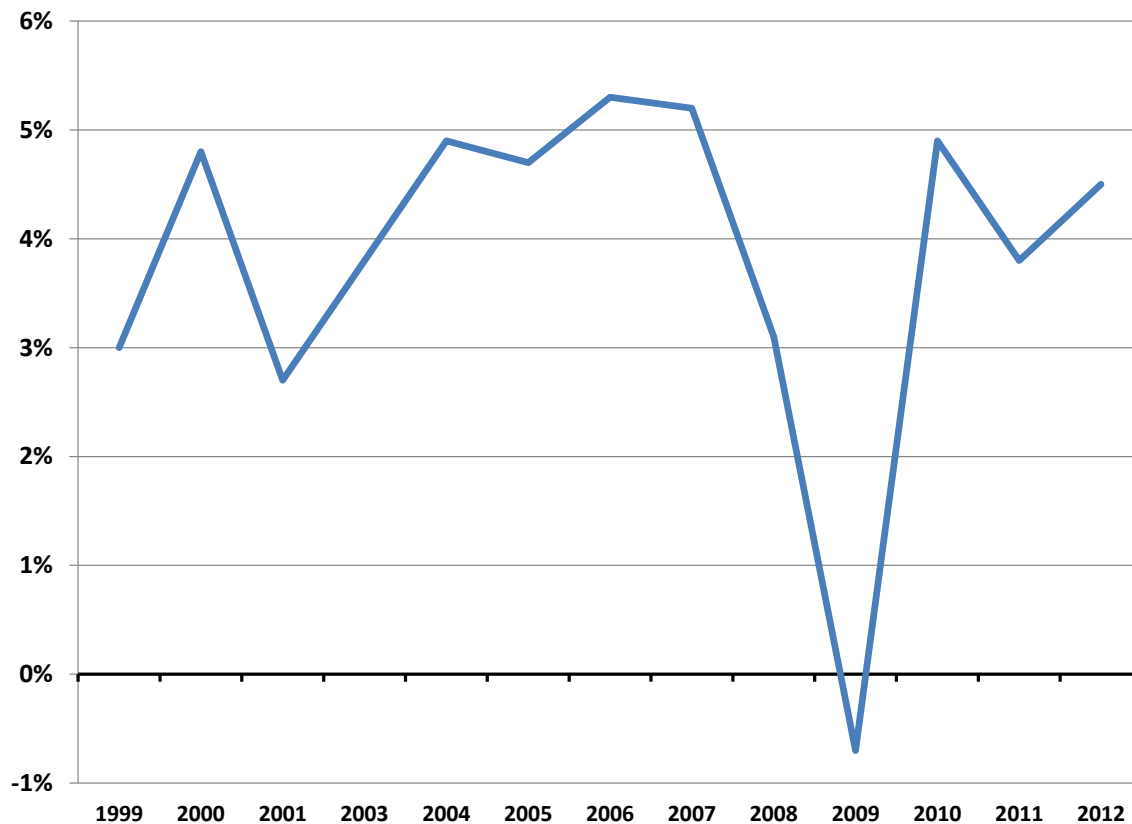
- Macroeconomic conditions deteriorated over the summer
- Consumer spending weakened as fears of political and economic instability weighed on consumers

# Macroeconomic Conditions Weak

- ❑ Automotive seeing a pickup in sales, but slow recovery after Japan earthquake
- ❑ Industrials suffering from slowing orders
- ❑ In the short term, no positive catalyst to change the economic stagnation

# Macro Indicators Point to Downside Risks

## World GDP



Source: CIA and Semico Research Corp.

- ❑ World GDP drops to 3.8% growth in 2011 after 4.9% growth in 2010
- ❑ Improving in 2012 to 4.5% growth
- ❑ Main drivers in 2012 include
  - ❑ OEMs burning inventories in Q3 & Q4 2011
  - ❑ Improved U.S. & Europe economies

# World Outlook 2011

## GDP

- ❑ China 9.5%
- ❑ India 7%
- ❑ Korea 6.5%
- ❑ Brazil 5.2% 7<sup>th</sup> largest
- ❑ US 2.1%
- ❑ EU 1.5%
- ❑ Japan 1.1%



# Semiconductor End Markets

# PC's Disappointing 2H 2011

- ❑ Motherboard builds for desktops and servers are slowing in Q3 and expected to continue slowing in Q4
- ❑ AMD CPUs are selling out
- ❑ Nvidia will introduce its new 28nm GPU this fall putting competitive pressure on AMD graphics
- ❑ Back-to-school demand weaker than usual
- ❑ Emerging-market demand remains strongest
- ❑ Western Europe continues to remain weak



# Cell Phones

## Mixed Results

- ❑ Smart Phones still the promise land
- ❑ Asian PCB suppliers report smart phone builds remain robust +10% in Q3, weaker in Q4
- ❑ Other phone segments weak in Q3 and Q4



# Consumer Electronics

- ❑ **PCB shipments below seasonal levels for:**
  - **Set-top boxes**
  - **DVD players**
  - **Digital video**
  - **Cameras**
  - **HDTVs**
  - **MP3 Players**
  - **eReaders**
  
- ❑ **The one exception: Apple Tablets**



# Tablets: The Current Explosion & Shakeout

Google



Apple



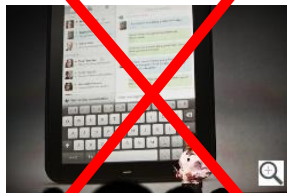
Toshiba



RIM PlayBook



~~HP~~



Acer



Samsung



...And 90 Others



~~Streak 5~~



# Who Will HP Sell to?

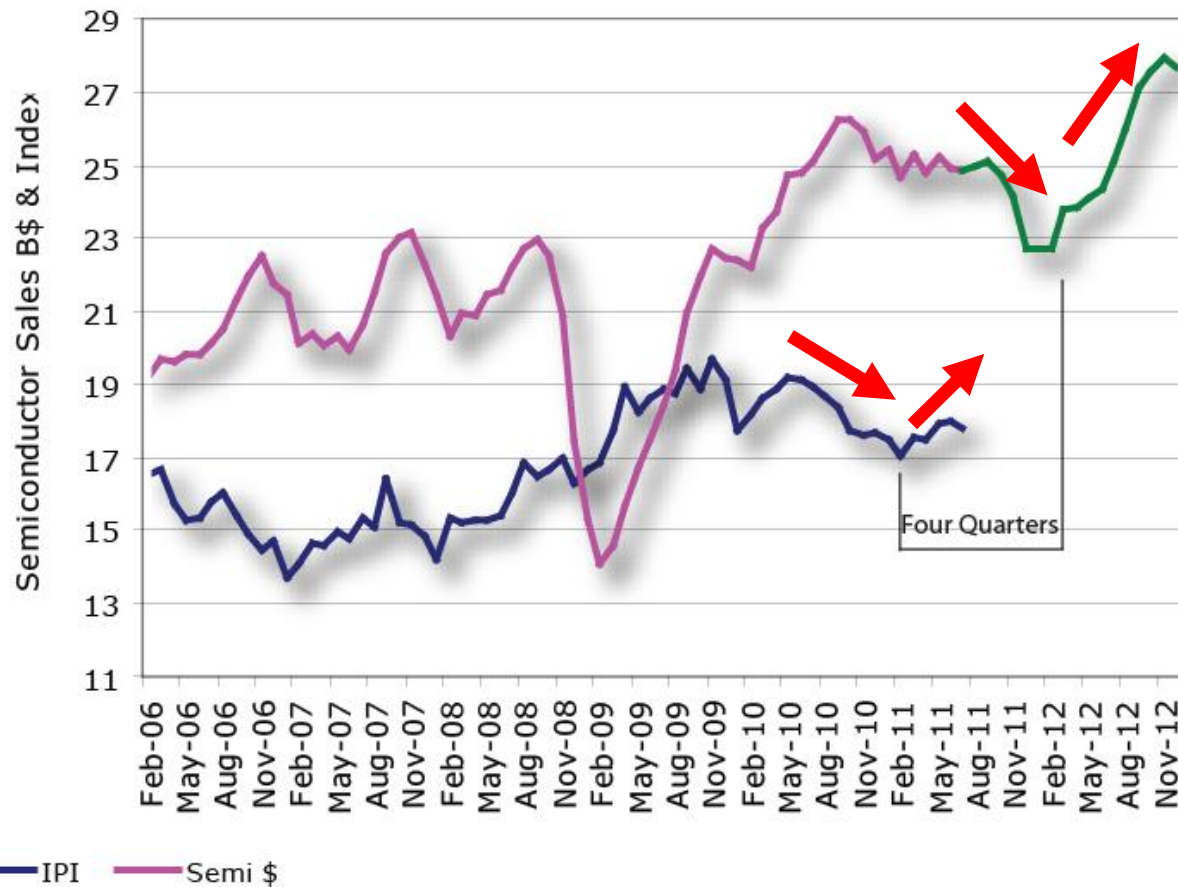
## Change in Market Share

	Current Market Share	<del>Samsung</del>	Lenovo	Dell
HP	18%	0%	0%	0%
Dell	13%	13%	13%	31%
Lenovo	12%	12%	30%	12%
Samsung	4%	23%	4%	4%



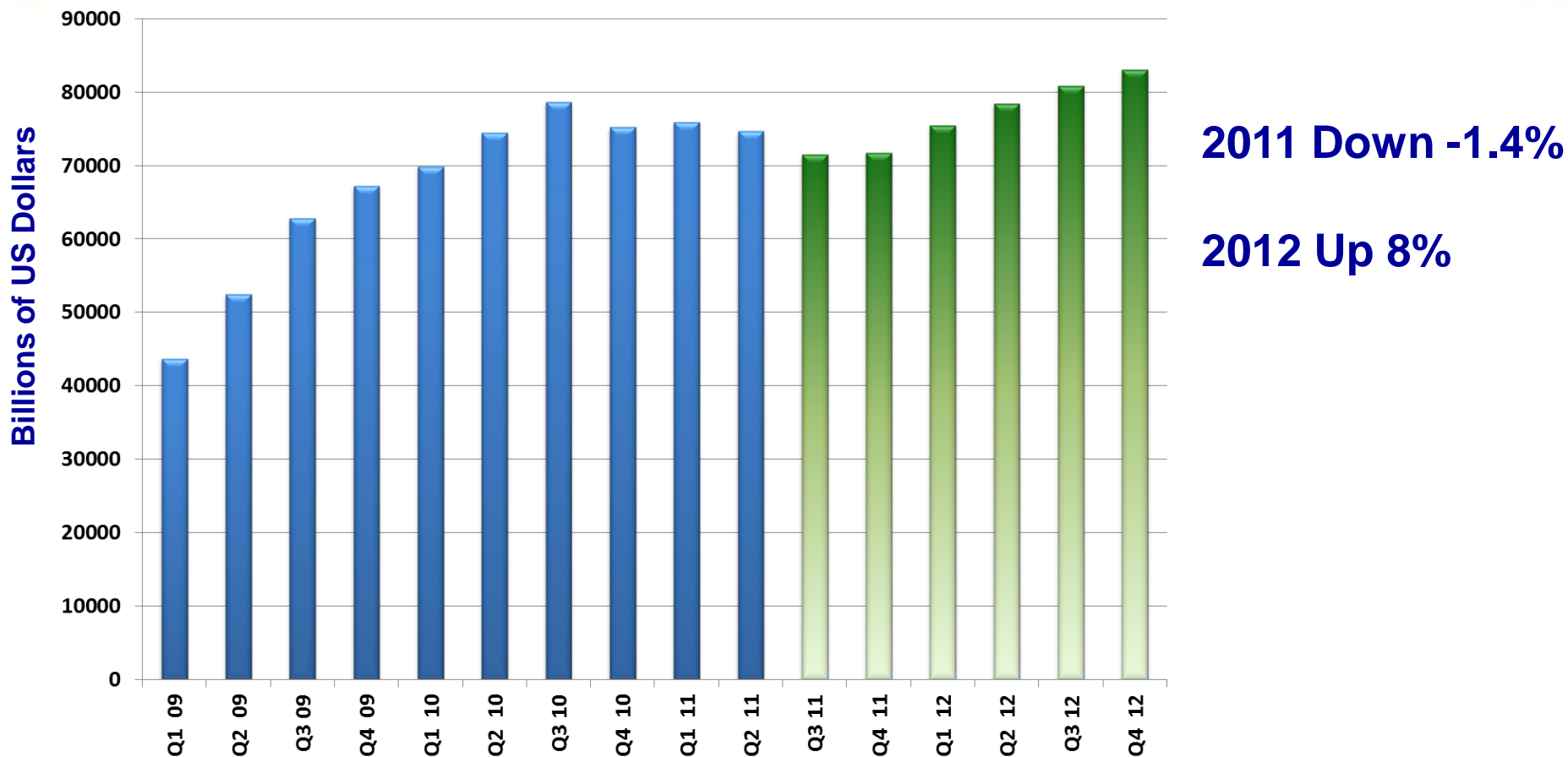
# Semiconductor Forecast

# Semico IPI



# Semi Revenue Forecast

## 2011 & 2012 by Quarter



# World Situation Reverses Semiconductor Inventory Trends

- ✓ U.S. deficit debate
- ✓ European financial issues
- ✓ Perceived Asian weakness

Resulted in:

- ❑ Nervous OEMs
- ❑ Drop in consumer confidence
- ❑ Supply chain has pulled back, inventories now being burned off



# 2011/12 Forecast Assumptions

- End products continue to have richer semiconductor content
  - More memory, radios, MEMS, applications and baseband processors
- Consumer spending less
  - HDTVs, set-top boxes, cameras, games etc.
- New capacity ramping 2011/12
- Capex being reduced
- Aggregate IC ASPs falling
- Market will over react to this slowdown

# Semiconductor Forecast Overview

- 2010 annual growth 31.8%
- 2011 annual growth -1.4%
- 2011 CapEx 14%
- 2011 Capacity utilization
  - 90+% @ beginning of year
  - < 80% @ year end
- 2012 annual growth 8.0%

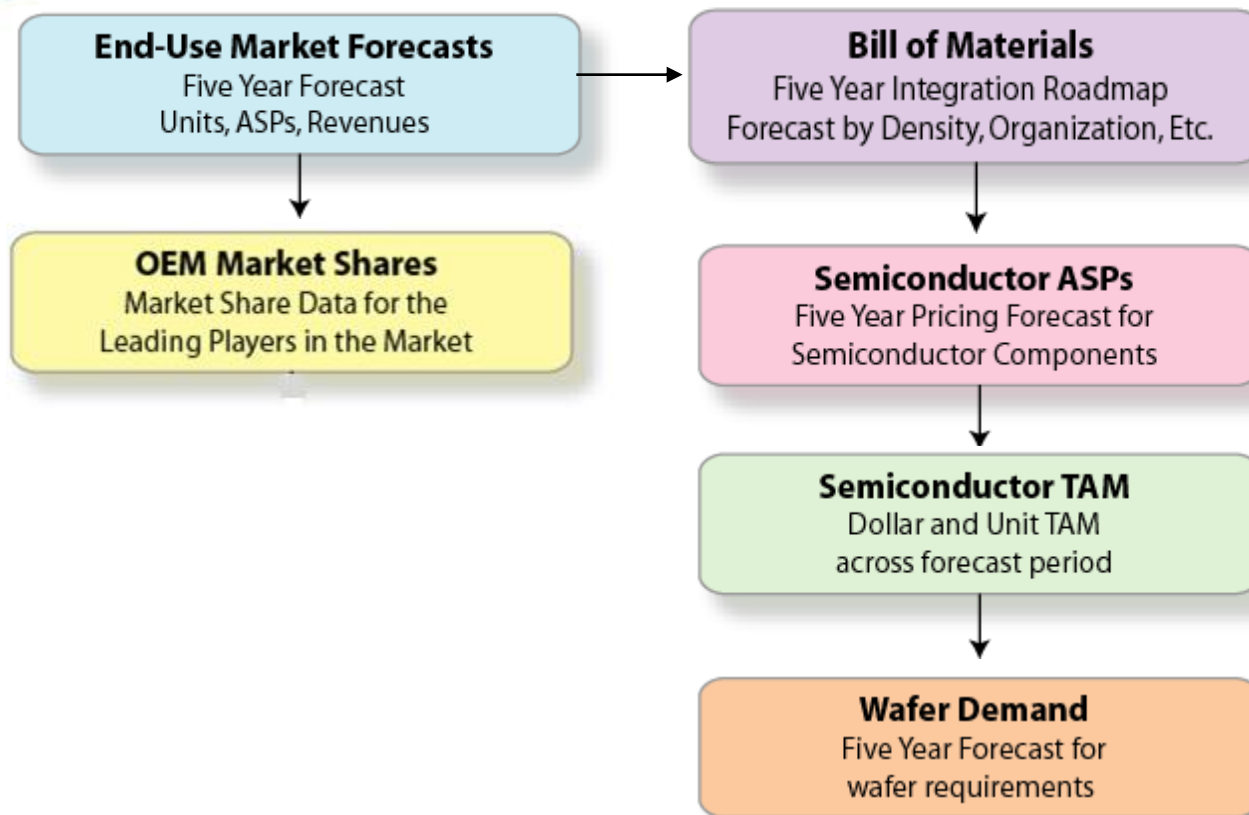
# Semico MAP Model Data



**SEMICO**  
Research Corporation

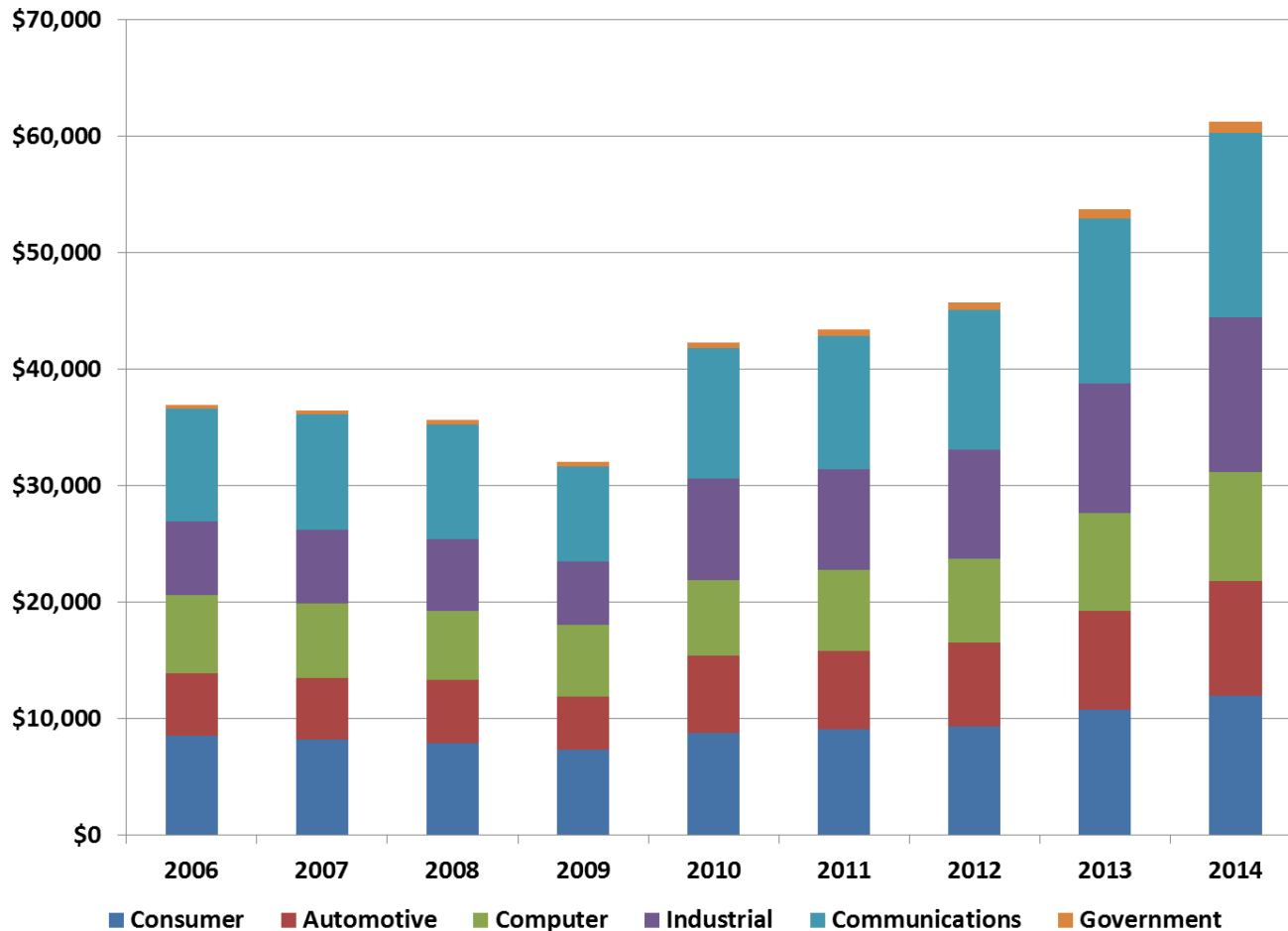
# Semico MAP Model

## Semiconductor End-Use Market Database

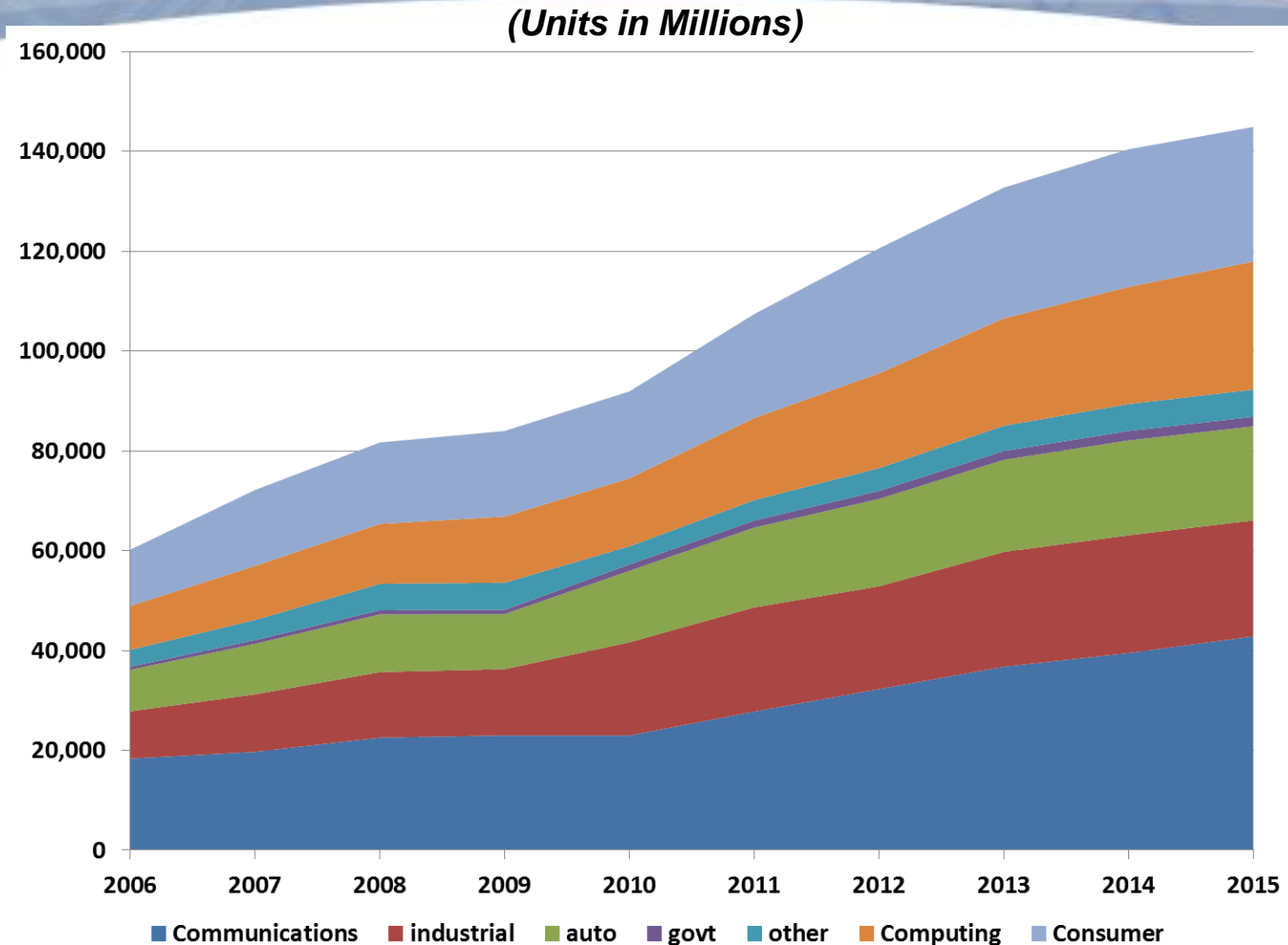


# Total Analog Revenue by End Market

(\$ in Millions)

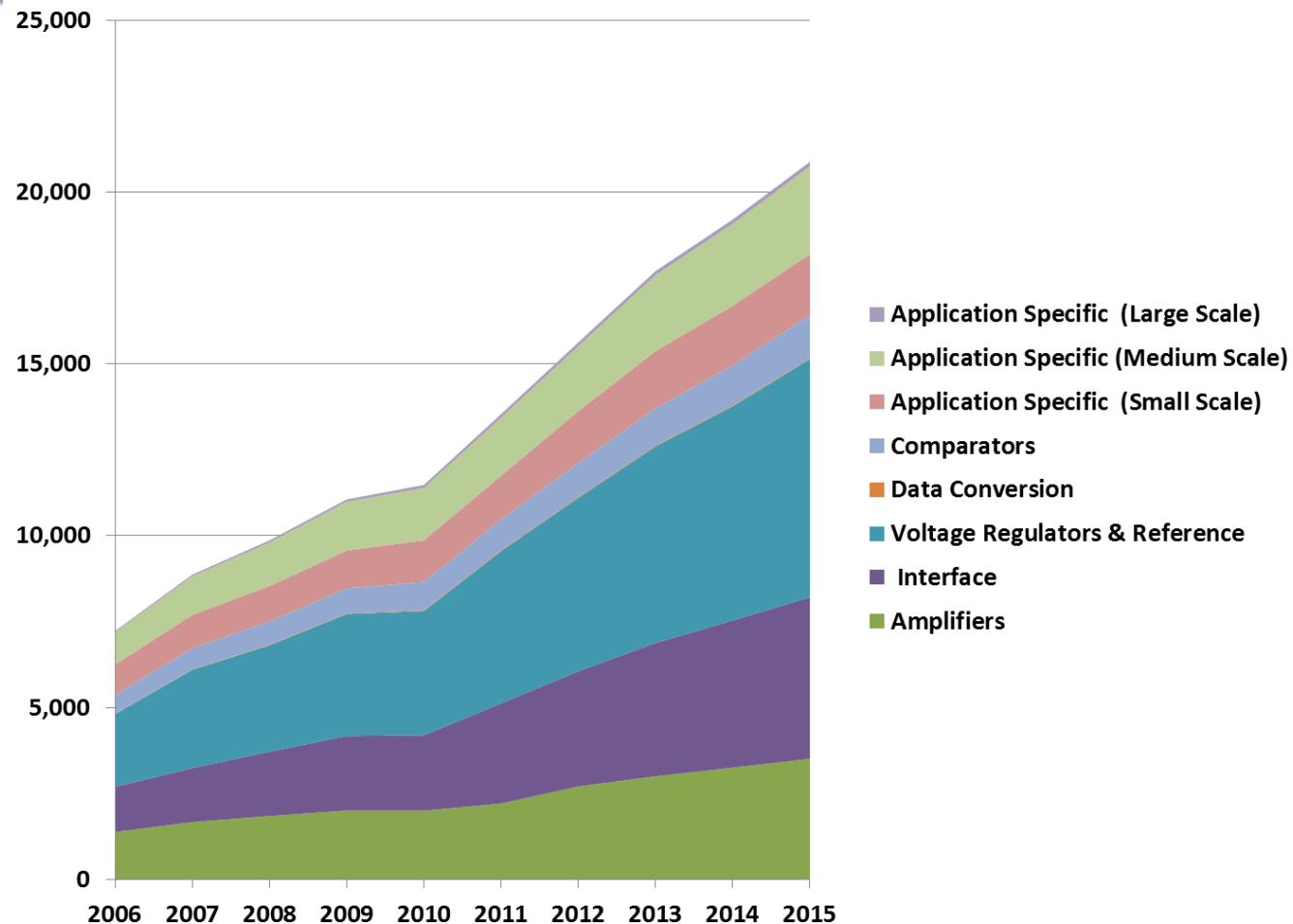


# Total Analog Units by End Market

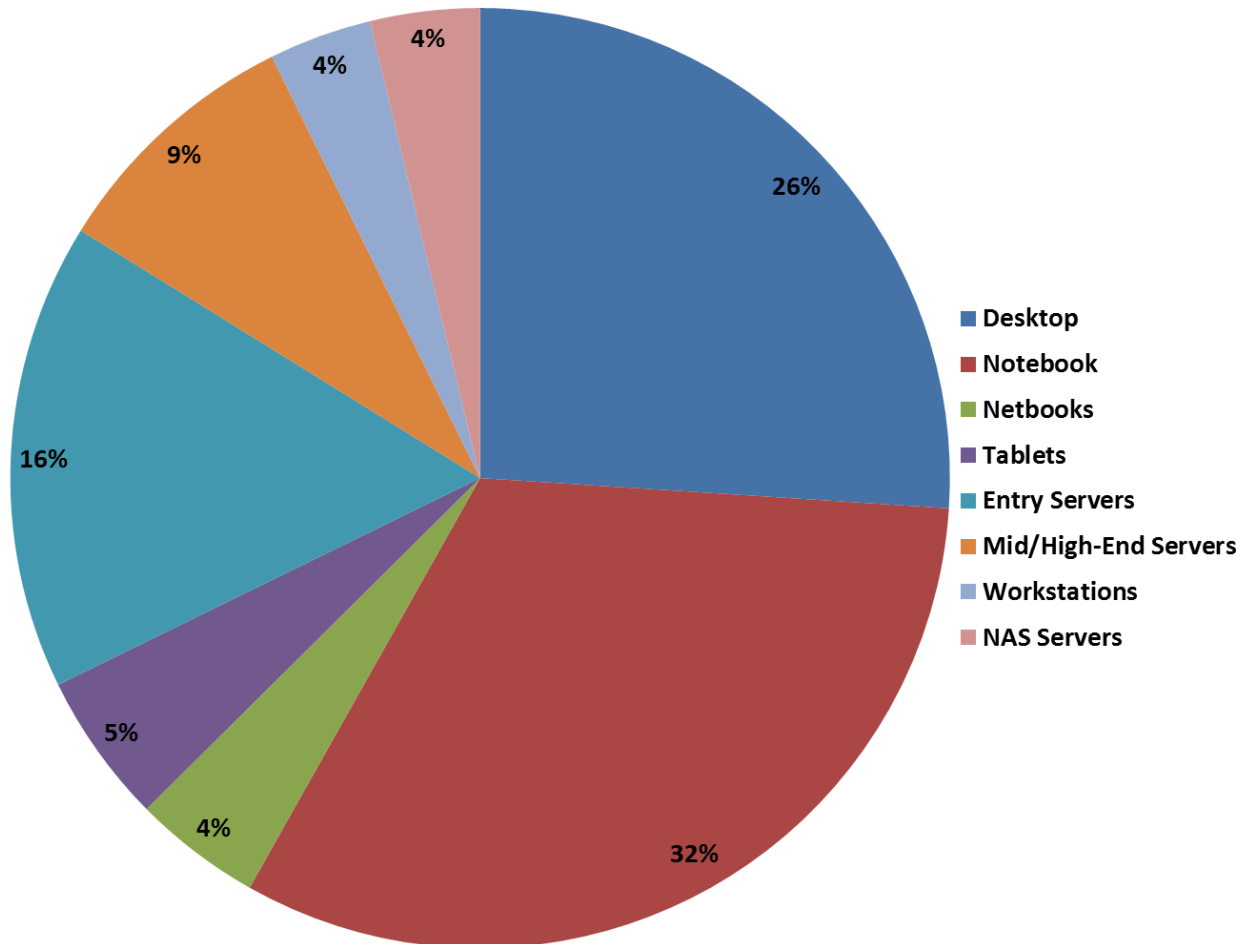


# Analog Units: Computing

(Units in Millions)



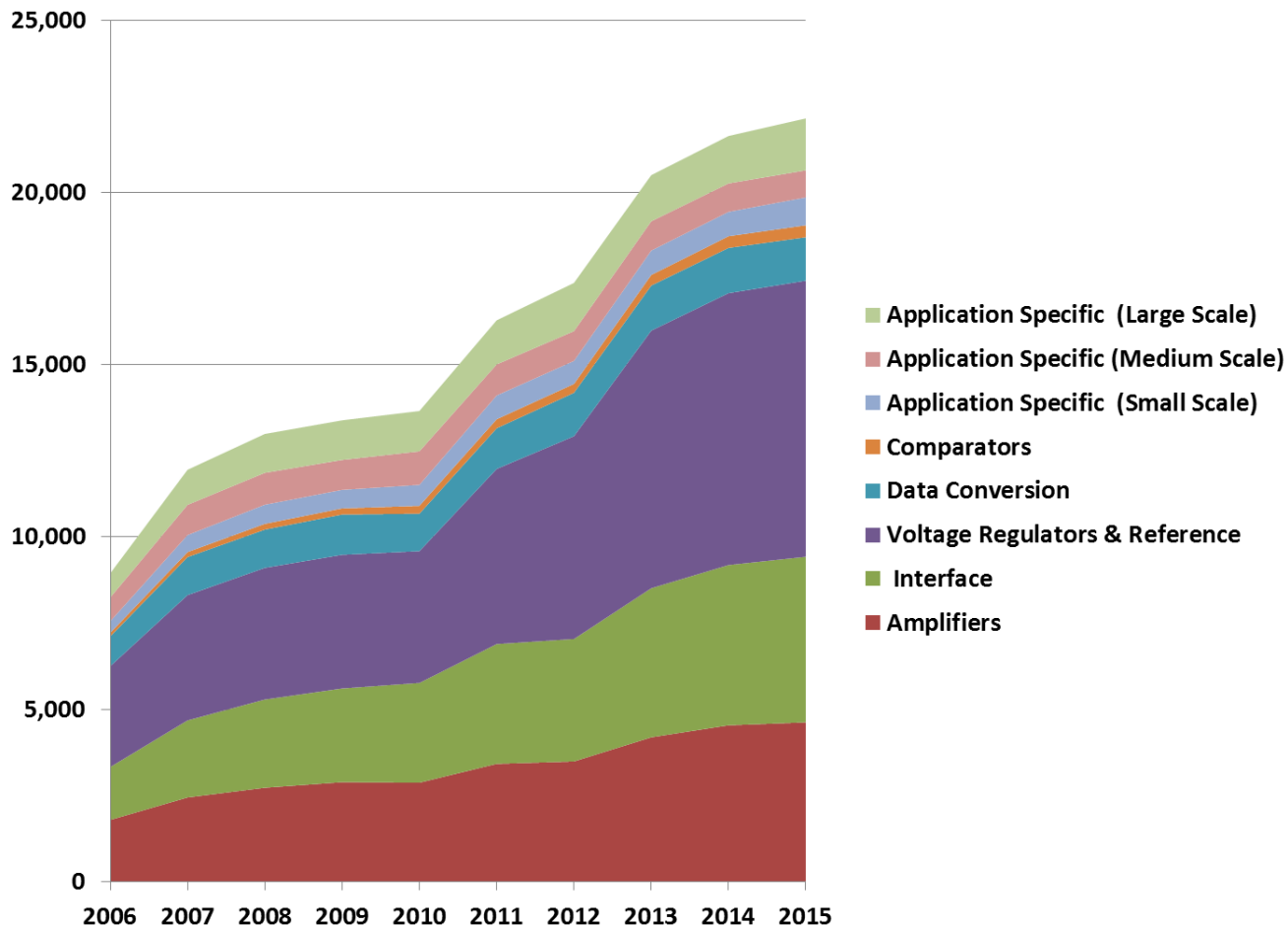
# Computing Analog Units 2011



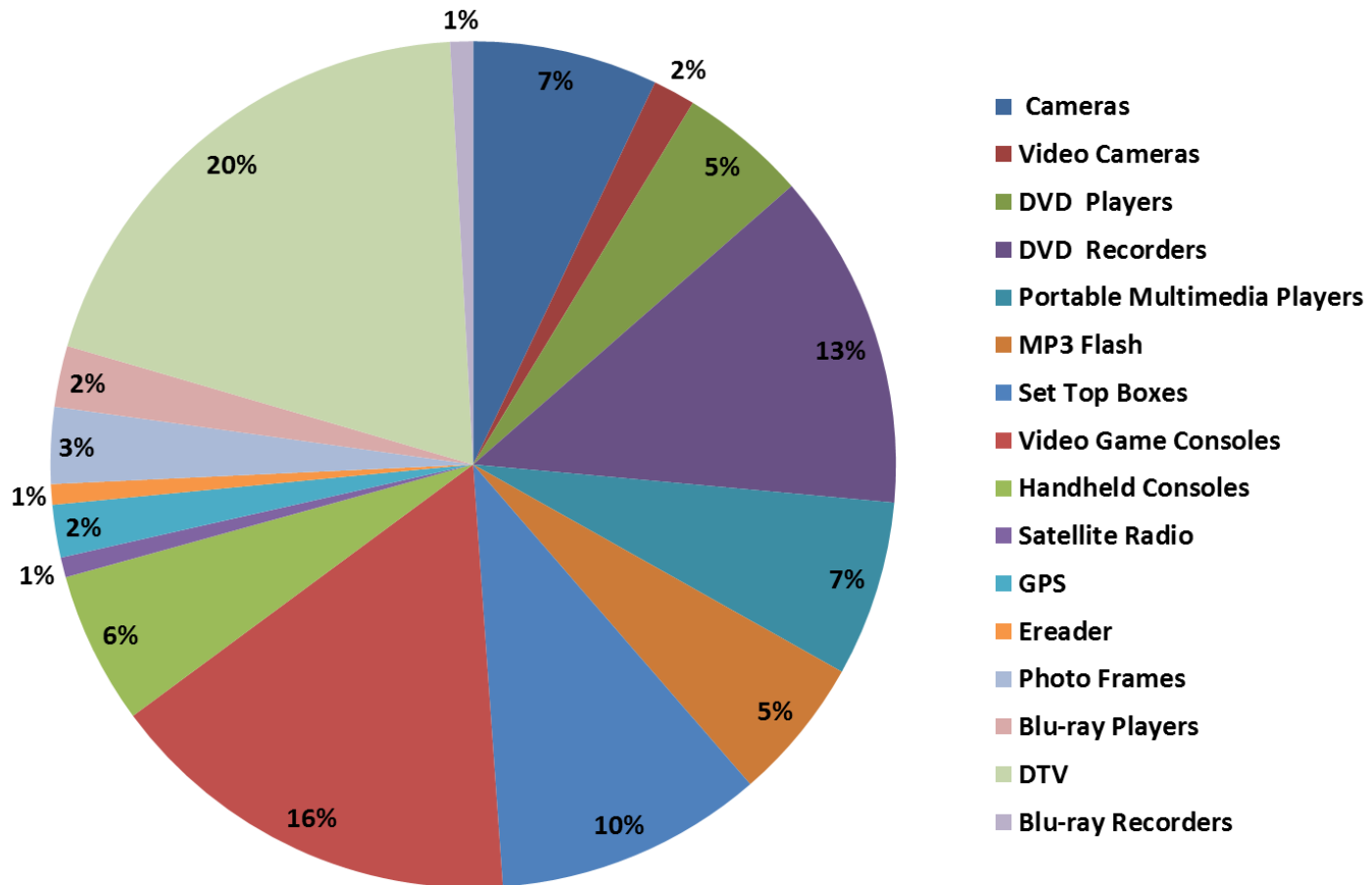


# Analog Units: Consumer

(Units in Millions)

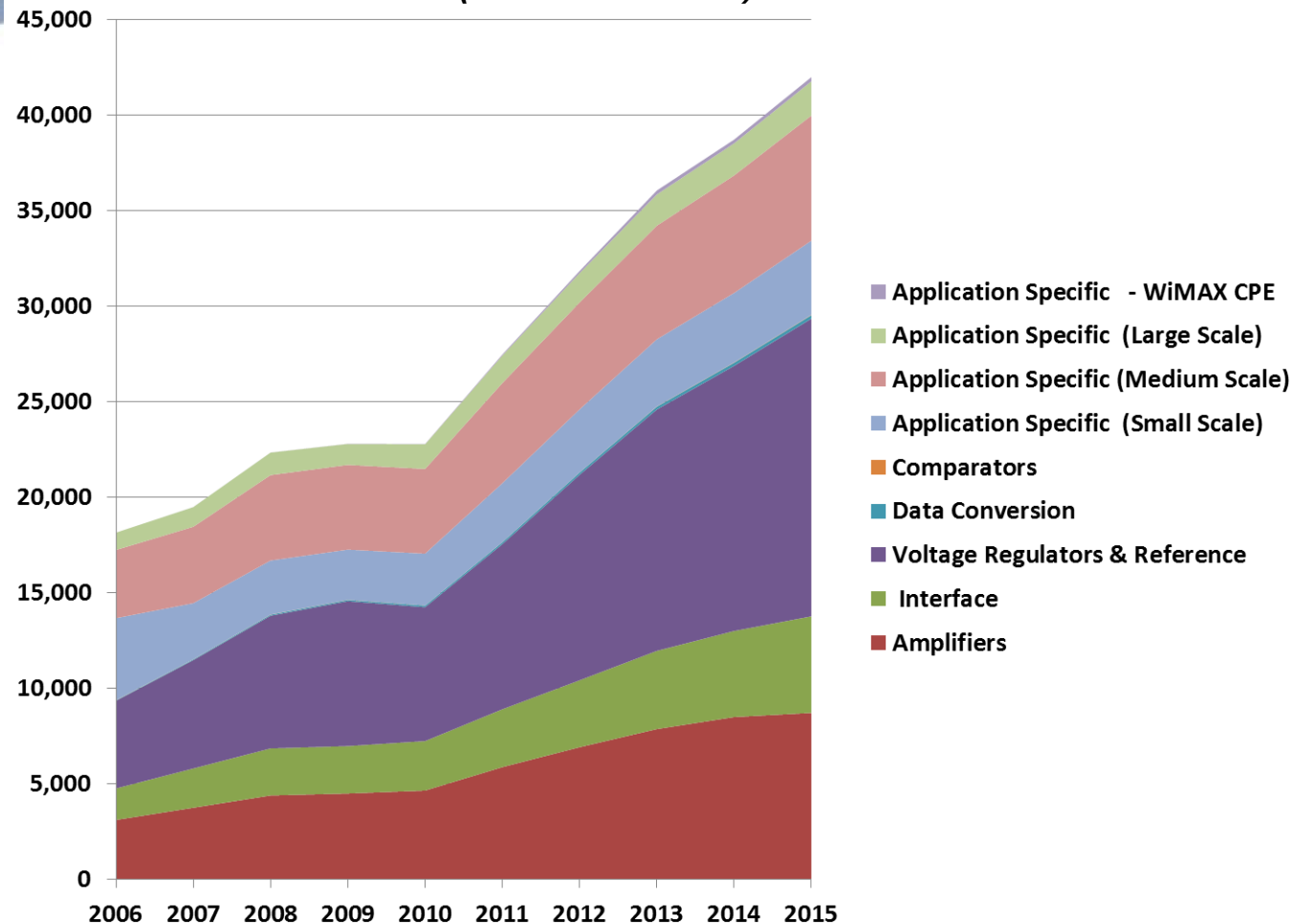


# Analog by Consumer Mkt 2011

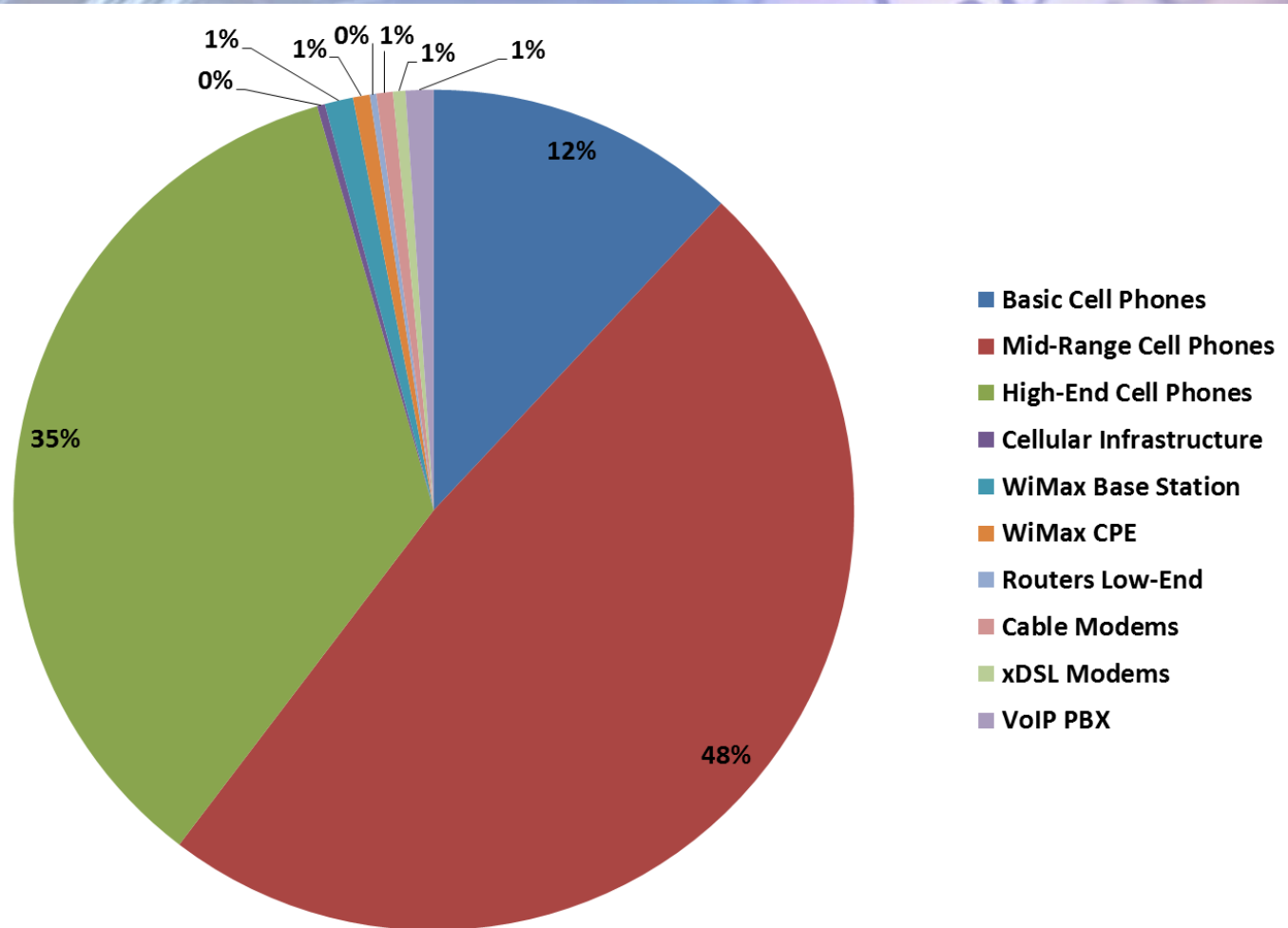


# Analog by Communication

(Units in Millions)



# Analog by Communication Mkt 2011



# Power Management Controlling the World

- *The power management IC (PMIC) has become a critical component in virtually every electronics product today.*
- *Much of this demand is being fueled by the global transition to green energy solutions.*
- At the heart of almost every electronic system is a power management IC (PMIC)

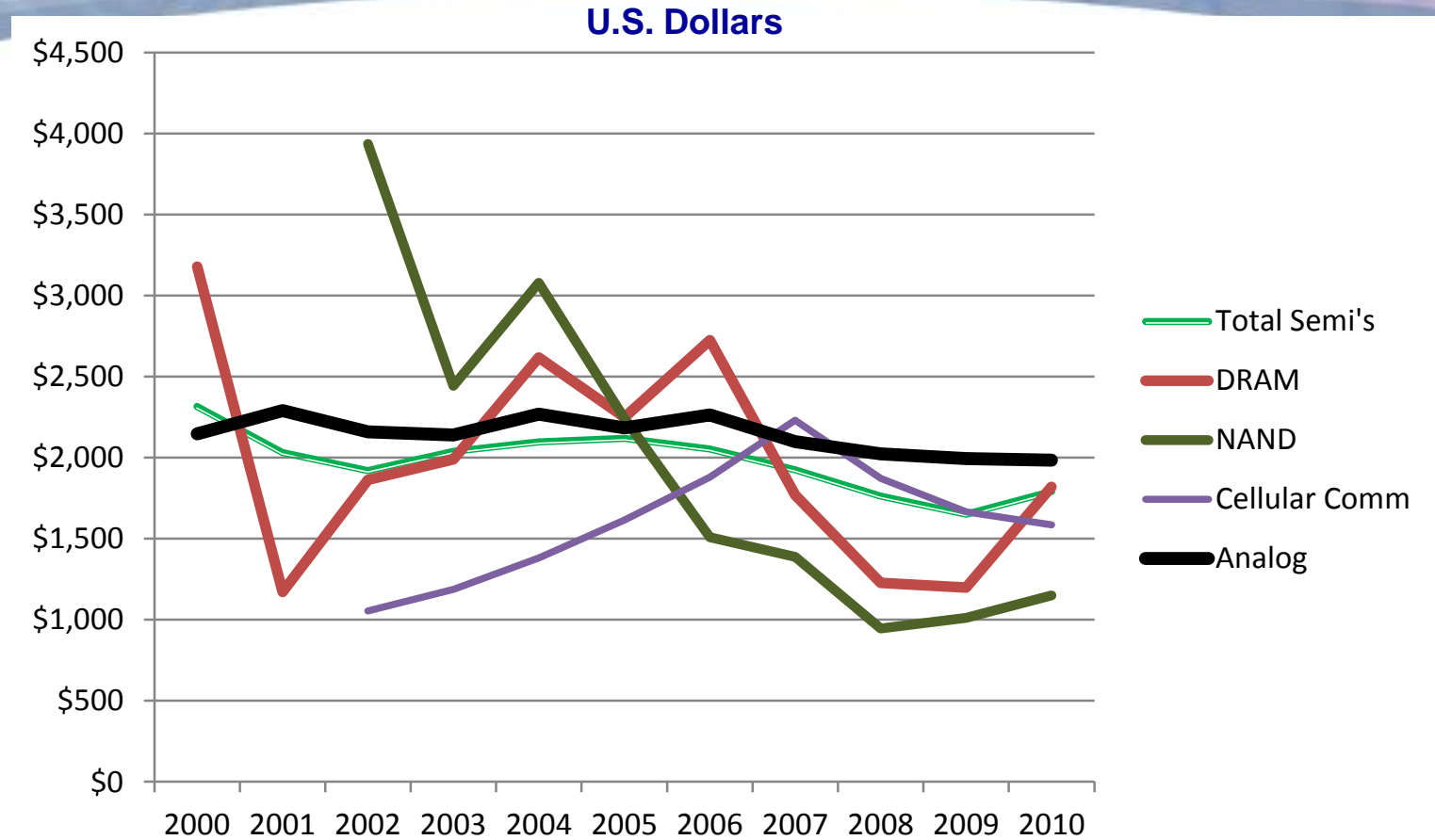
# Power Management Applications

- **Power management can be simple or complex**
  - **Process technology required to address these two divergent applications must, itself, be flexible.**
  - **Complex applications contain:**
    - **logic intelligence and analog control circuitry**
      - **Incorporates many voltage regulators**
  - **Simple applications include:**
    - **Just voltage regulator function for the system**
- **Portable devices require high-efficiency power management**
- **The broadest and strongest market demand is for PMICs that operate in the 5V to 24V range.**

# Modular, flexible low-voltage BC-DMOS is the key to success

- Technology needed to build today's PMICs has to have several components to be successful
- Example: Dongbu HiTek's BD180LV process is a 0.18 $\mu$ m BCDMOS
  - Technology rated to 30V operation.
  - It combines 30V n-LDMOS with dense 1.8V CMOS logic
  - Well-characterized analog components including 5V analog CMOS, bipolar transistors, and passive components,
  - Provides a rich set of components for designers to use.
  - The 24V process strikes the right balance among power performance, reliability, and process complexity parameters.

# Analog Revenue Per Wafer Above Average and Stable

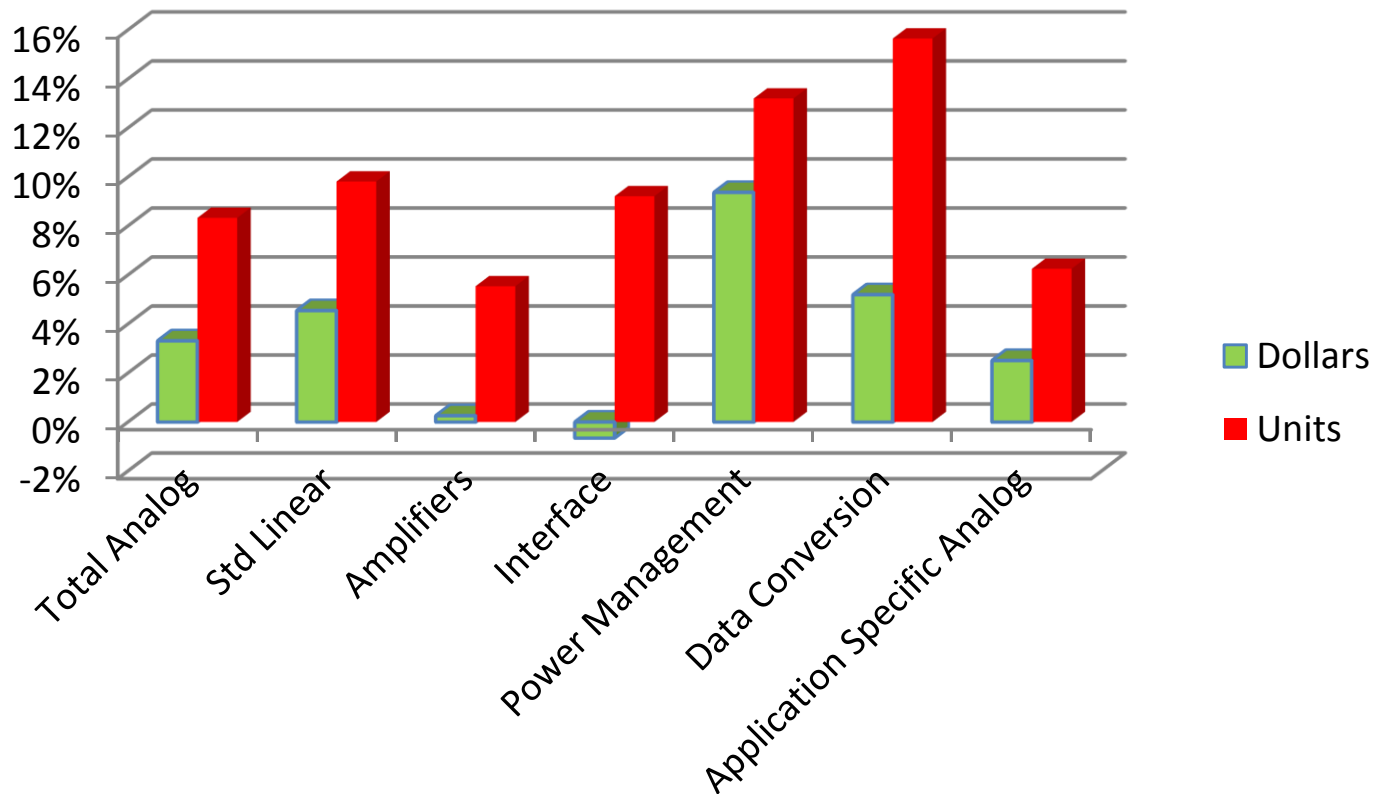


Source: SIA/WSTS and Semico Research Corp.



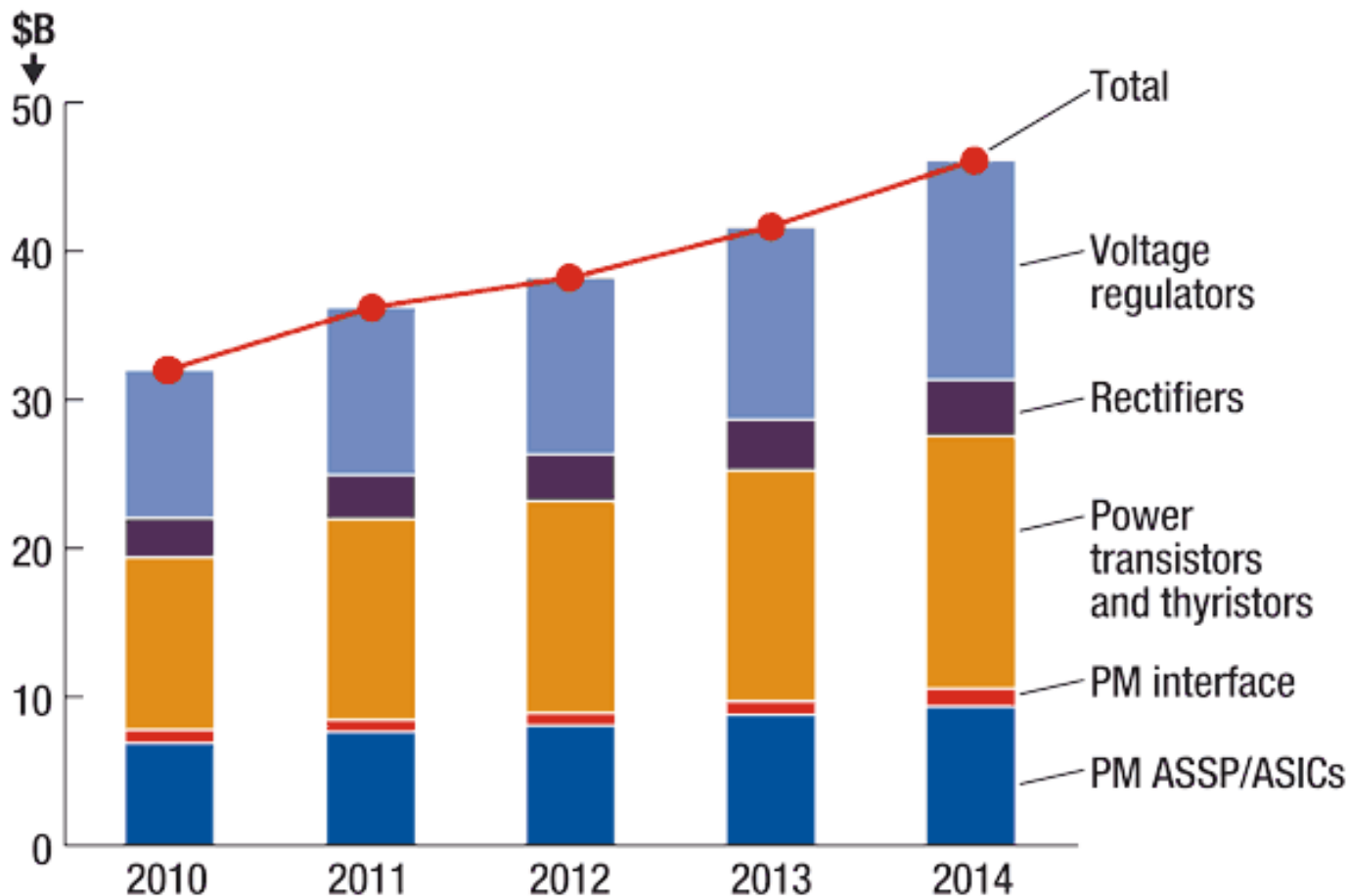
# Power Mgmt Units Grow Above Average While Maintaining ASPs

## CAGR 2000-2010



Source: SIAWSTS and Semico Research Corp.

# Power Management Market Forecast



# Power Management Suppliers

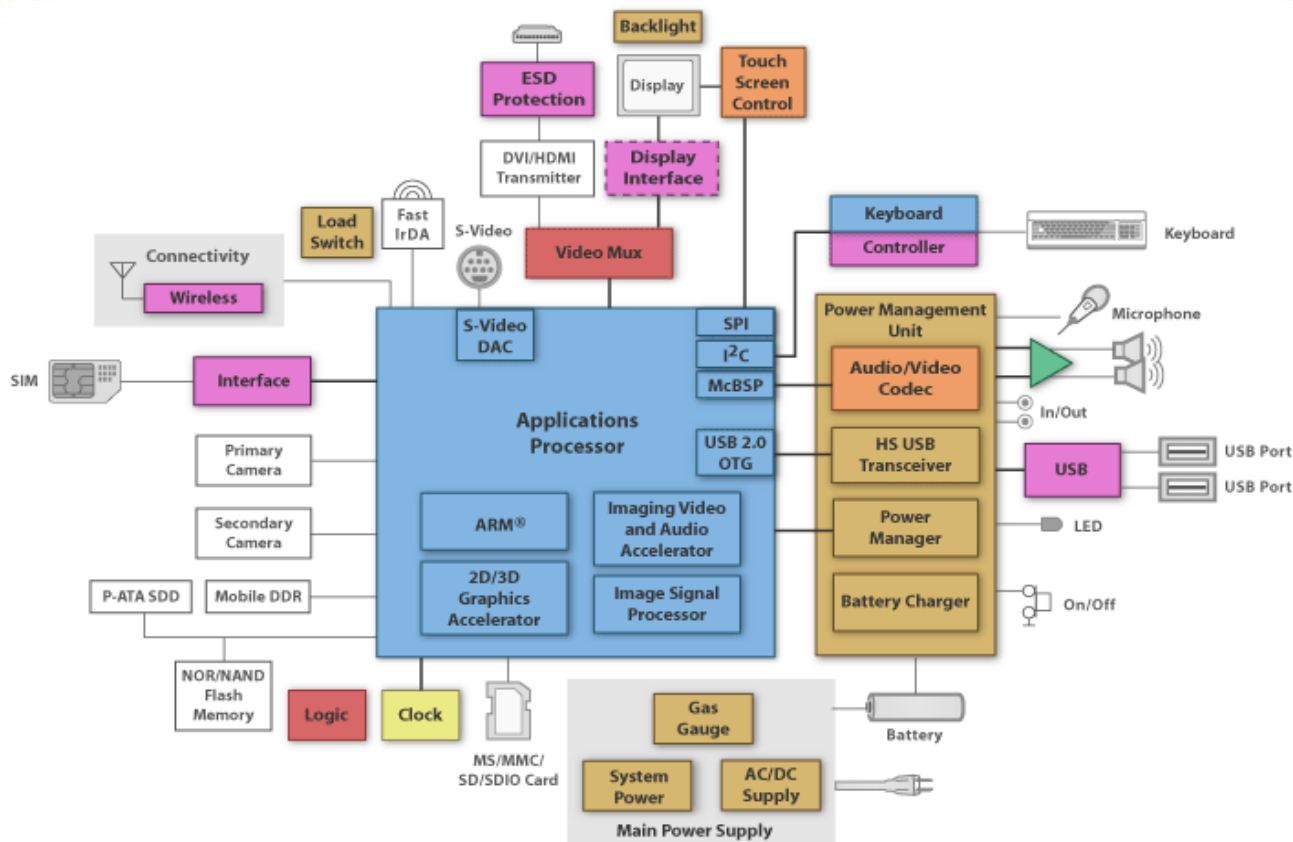
# Design Houses

- ❑ TI/NSC #1
- ❑ Maxim #2
- ❑ Linear Tech #3
- ❑ ST #4
- ❑ ADI
- ❑ Atmel
- ❑ Dialog Semiconductor
- ❑ Fairchild
- ❑ Fujitsu
- ❑ Infineon
- ❑ Micrel
- ❑ Qualcomm
- ❑ Renesas
- ❑ Samsung

- ❑ **Integrated  
Custom Power**
- ❑ **PIC**
- ❑ **Ic-pwr**
- ❑ ***IC Design Services***

# Power Management Design

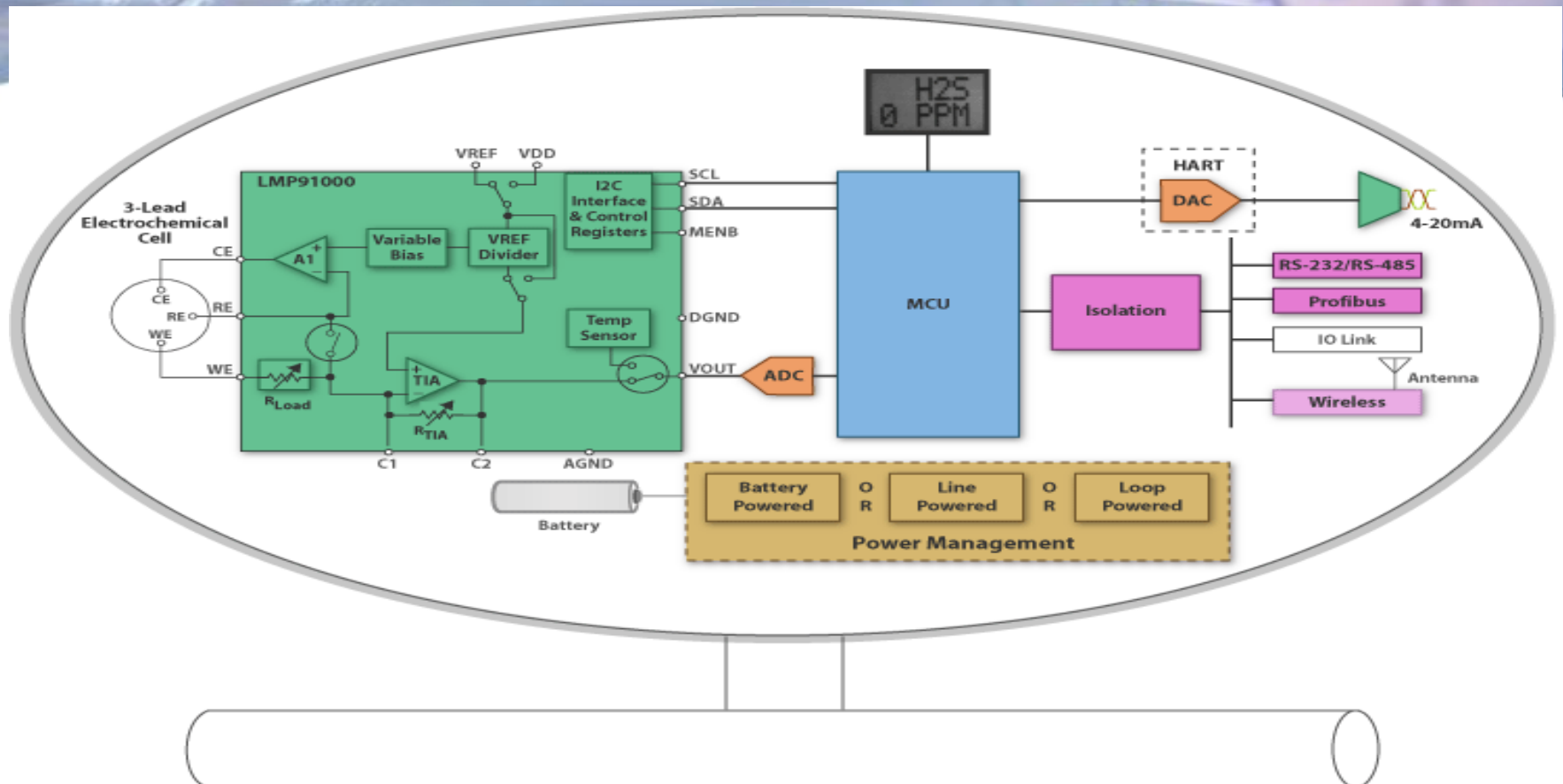
## Mobile Internet Device



LEGEND	
Logic	Processor
Interface	Power
RF/IF	ADC/DAC
Amplifier	Clocks
Other	

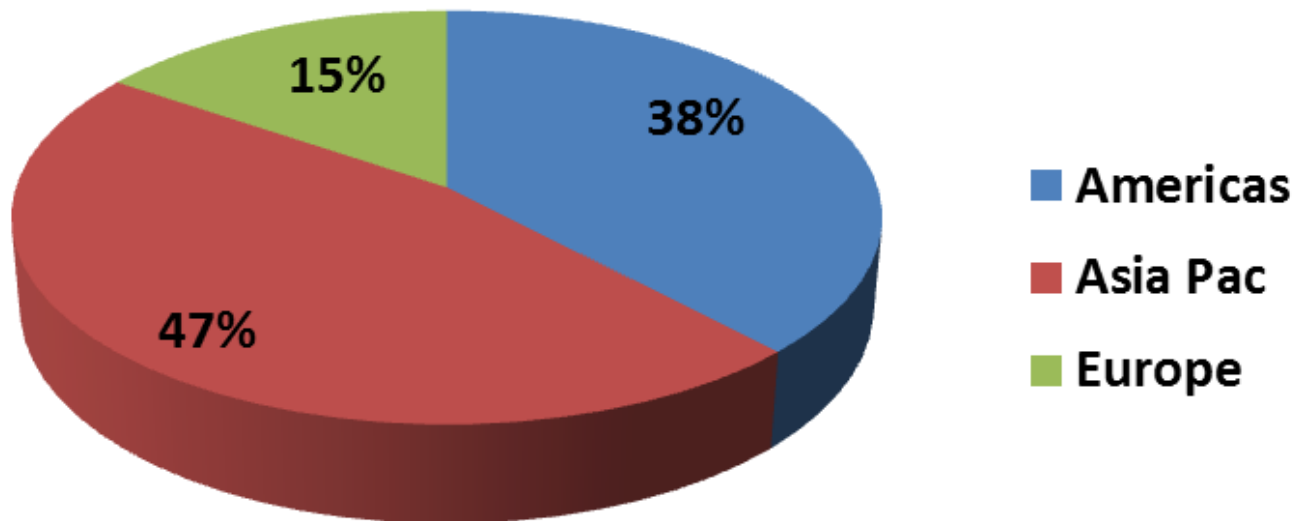
# Power Management Design

## Gas Meter

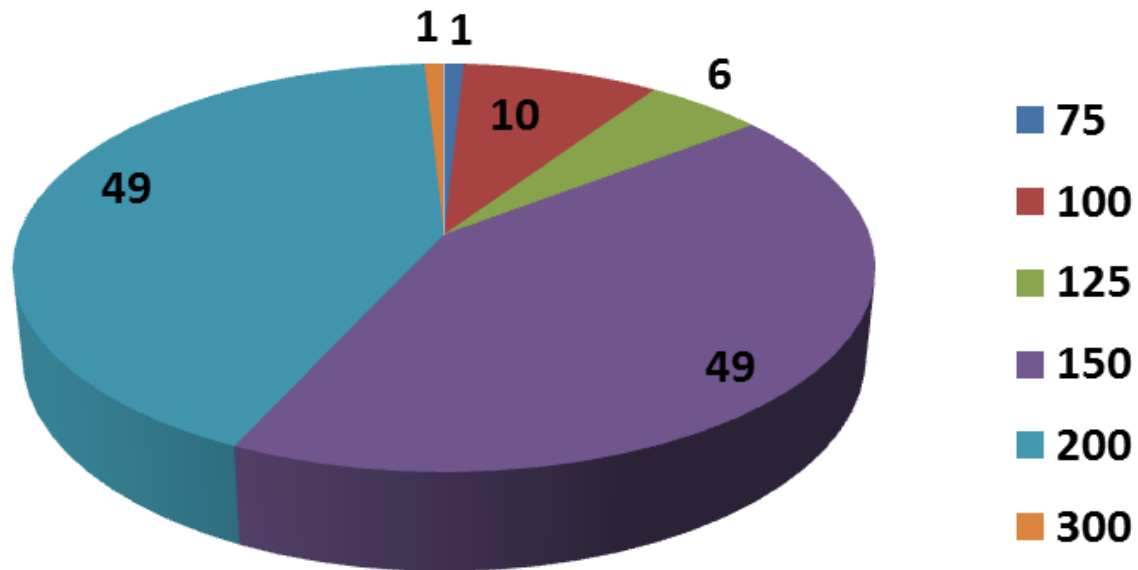


LEGEND	
Processor	Logic
Interface	Power
RF/IF	ADC/DAC
Amplifier	Clocks
	Other

# 116 Analog Capable Fabs



# Analog Fabs by Wafer Size



# Analog Foundries

## Americas

## Europe

## Far East

**Supertex Inc.**

**Honeywell**

**ZARLINK**  
SEMICONDUCTOR

**IBM**

**GLOBALFOUNDRIES**

**BI-CMOS Foundry**

**MICREL**  
Innovation Through Technology®

**SEMICO**  
Research Corporation

**FAB**  
MIXED-SIGNAL FOUNDRY EXPERTS

**Infineon**

**LFoundry**

**austriamicrosystems**  
a leap ahead in analog

**STM**

**Plessey Semi**

**Telefunken**

**Dongbu HiTek**

**CSMC**  
A LEADING ANALOG FOUNDRY

**华虹-NEC**  
Shanghai Hua Hong NEC Electronics Company, Limited

**SMIC**

**tsmc**

**VIS**

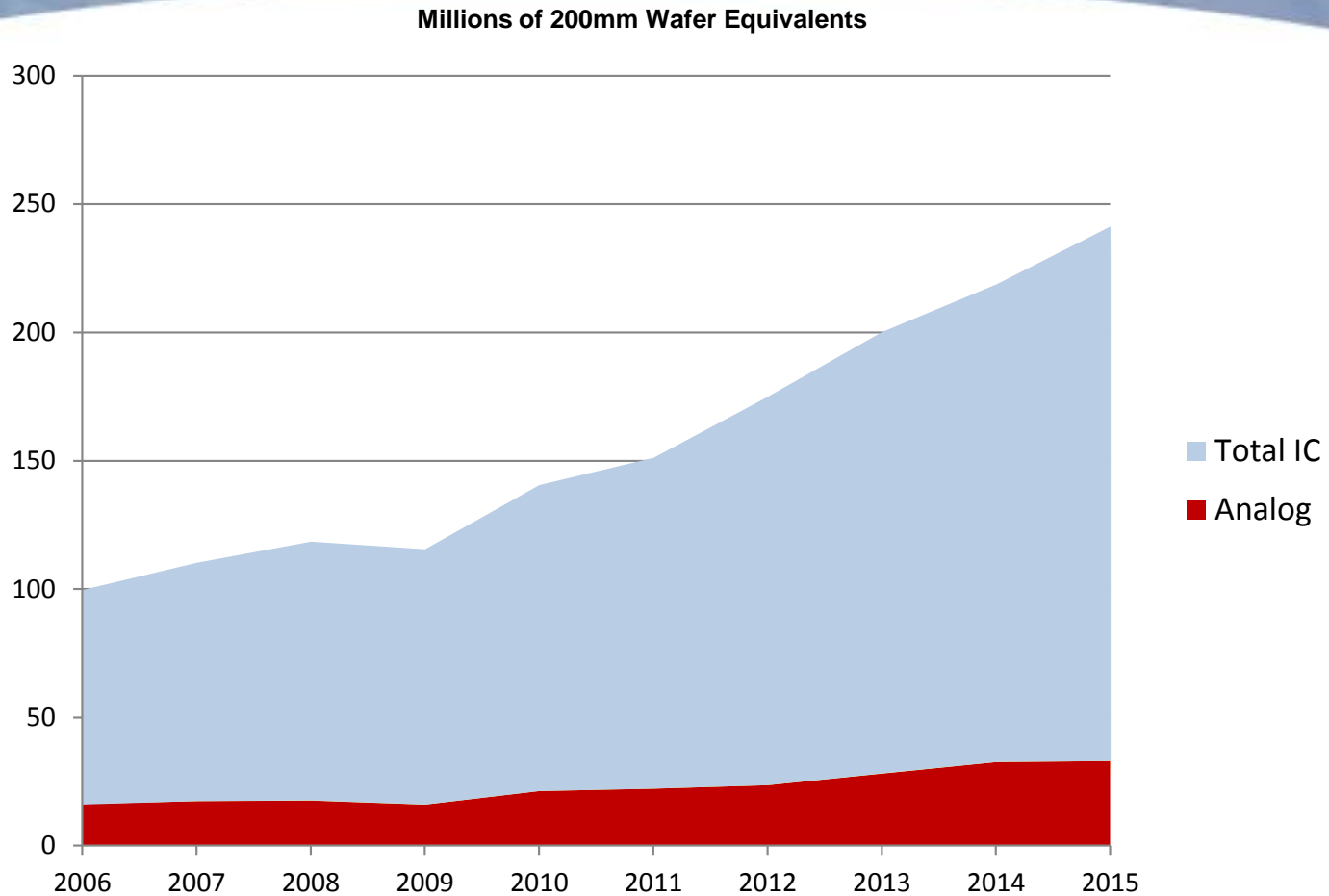


# Foundry Market Share

Rank	Company	2009	2010
1	TSMC	\$9,256	\$13,167
2	UMC	\$2,815	\$3,958
3	GLOBALFOUNDRI	\$1,898	\$3,544
4	SMIC	\$1,070	\$1,553
5	Dongbu	\$450	\$512
6	TowerJazz	\$299	\$509
7	Vanguard	\$383	\$501
8	MagnaChip	\$262	\$418
9	X-FAB	\$252	\$330
10	Grace	\$250	\$320

**#1  
Specialty  
Foundry**

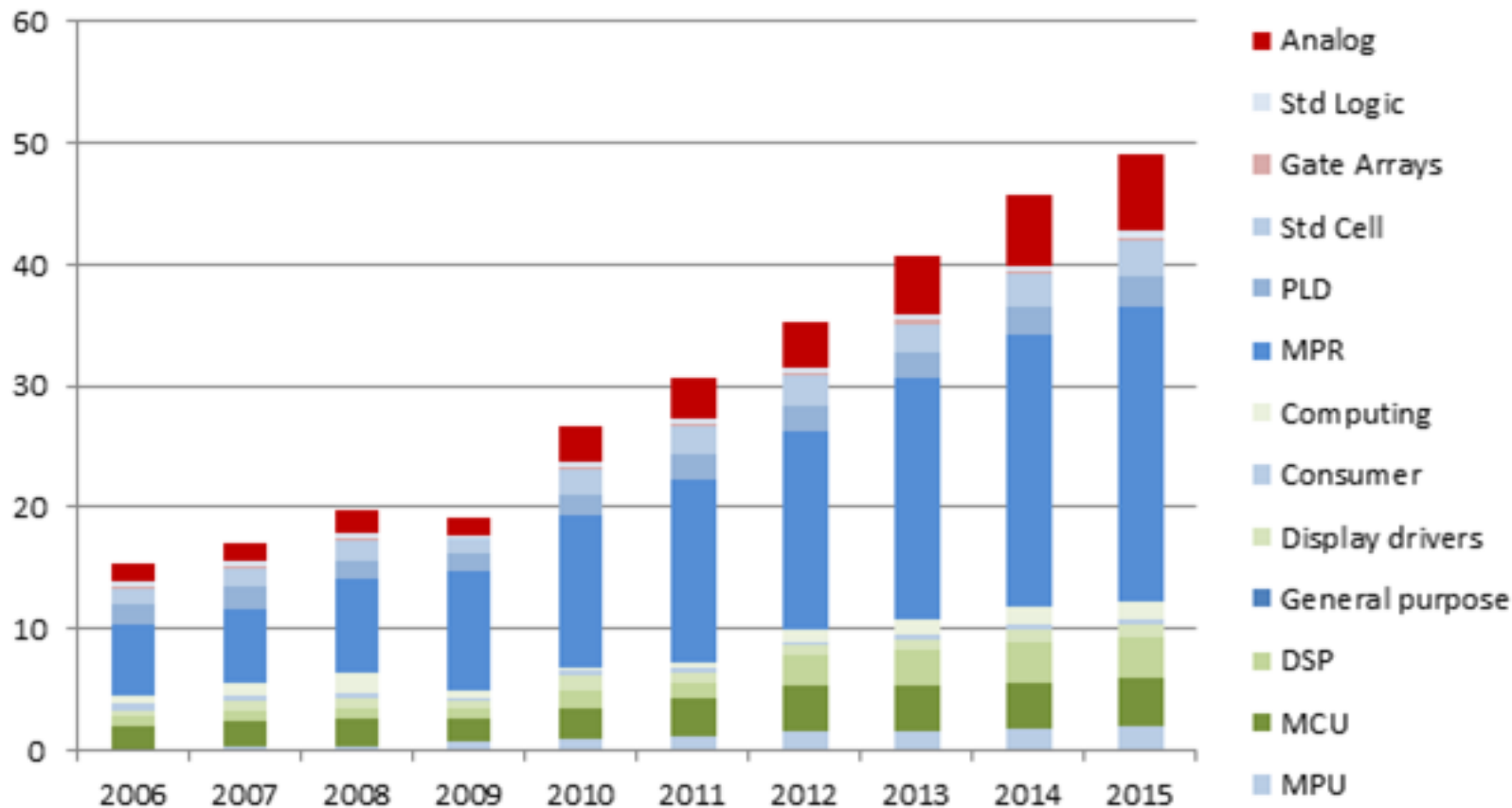
# Analog Wafers versus Total IC Wafers



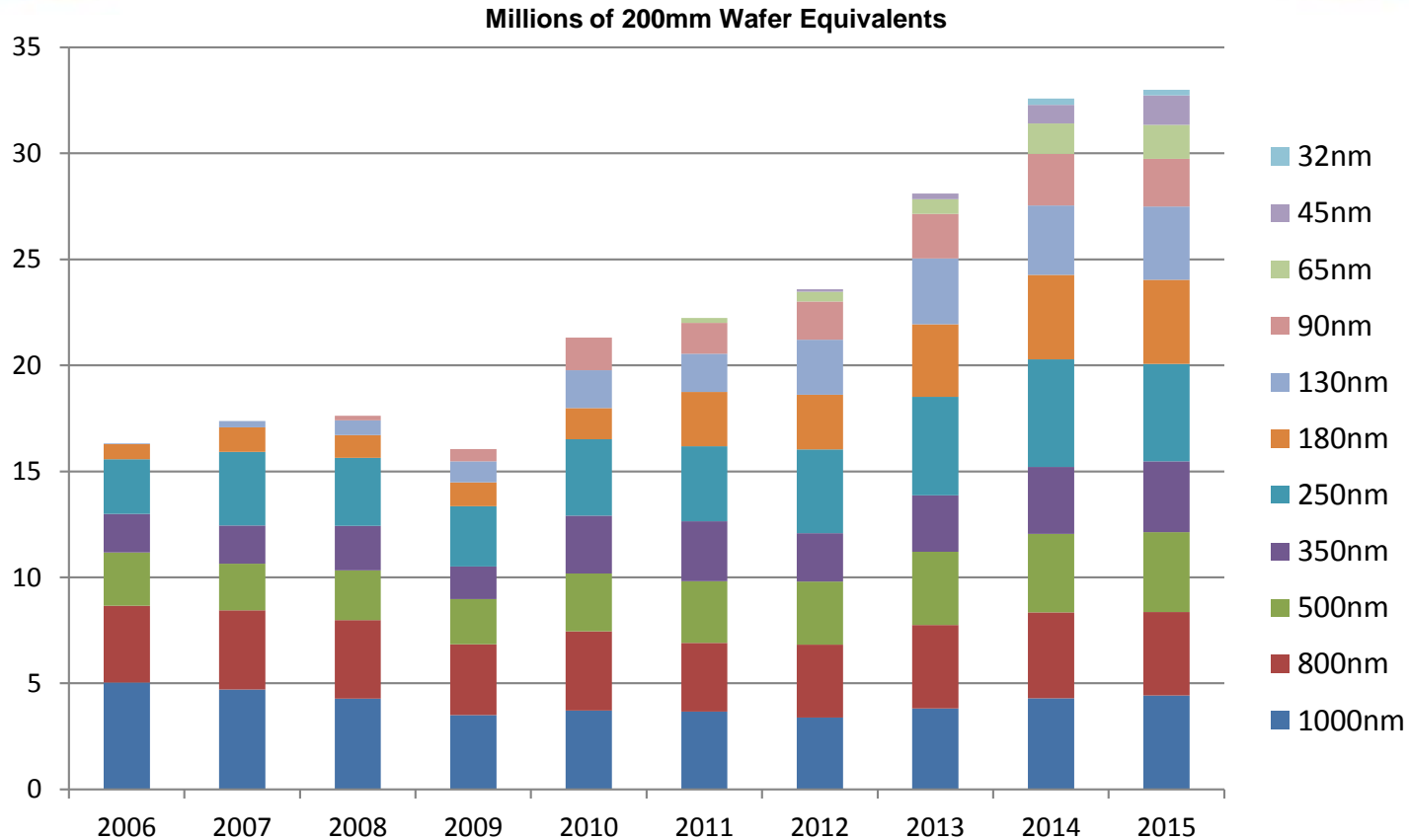
Source: Semico Wafer Demand Model

# Foundry Wafer Demand by Product

Millions of 200mm Wafer Equivalents



# Analog Wafer Demand by Technology Node



Source: Semico Wafer Demand Model

# Questions for Semico



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